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Count on it.



MESSAGE FROM MANAGING DIRECTOR

I hope you all had wonderful Diwali celebrations with your friends and family. As usual, I am pleased to bring to yourselves the latest issue of IPI- Newsletter, and I hope you find its contents interesting.

I am pleased to share the biggest news of this quarter - launch of IGIA "Indian Golf Industries Association". A body constituted by a group of Golf Course Architects, manufacturer of Golf equipment, Golf course owners and managers. The association will represent the overall interest of the industry and develop several initiatives for creating awareness about Golf and its economic/ social benefits.

It also aims to work closely with Government agencies to initiate policies that can support the growth and development of new golf projects in the country.

The first Golf Expo organized by IGIA at "Eagleton Golf & Country Club", Bangalore was a great success. The show was conducted in the open green areas of Eagleton Golf Course with full range of equipment available for practical demonstrations and educational programs.

The Association intends to move the Golf Expo in different regions of the country. Accordingly the next year's expo is going to be held at Jaypee Greens, Greater Noida.

Once again, IPI had a very successful quarter winning several new golf projects. The list of new golf projects awarded to IPI include - IVR, Chennai, Champions Reef both courses designed by Golf Plan Architects, Skytop Mysore designed by Howard Swan

We thank you for all your support and remain committed to serving you with total dedication

Warm regards,
Ravi Garyali

IGIA GOLF EXPO 2011



DISTINGUISHED VISITOR : MR. RICHARD WALNE

Mr. Richard Walne, Managing Director – Toro Australia visited India from 25th June to 2nd July 2011 to review the progress of some of the new Golf Project works. He also met some of our important Golf Course customer. He had detailed interaction with the Sales and Service Team of IPI about business improvement opportunities and motivated them to take the after service support to the next level.



IPI – TORO SERVICE TRAINING 2011 - AT KARNATAKA GOLF ASSN. & EAGLETON GOLF RESORT - KARNATAKA



IPI SERVICE TEAM WITH MR.SIMON JONES & MR.GARRY PRICE, TORO AUSTRALIA

DISTINGUISHED VISITORS :

MR.SIMON JONES & MR.GARRY PRICE

IPI – Toro organized two training programs on TORO Turf Maintenance Equipment from 04 May 2011 to 07 May 2011 at Karnataka Golf Association and Eagleton Golf Resort, Karnataka. The training was conducted by the international trainers Mr. Simon Jones & Mr.Garry Price, from TORO, Australia. It was meant for both the customers and distributors of IPI which included the Golf Superintendents, Chief Mechanics, and operators of various Golf courses and Curators and the staff from various Cricket Associations in India

Mr. Garry Price, Mr. Simon Jones and our IPI Service Engineers also utilized this opportunity to meet the customers like KGA, BGC and Eagleton Golf Resort. During this interaction customers were provided with an opportunity to raise the issues they face on maintenance of Turf equipment.

Topics covered during the customer training:

- After cut appearances and related factors.
- Daily maintenance practices to achieve better performance from the Equipment.
- Nozzle selection for Sprayers.



Topics covered during the distributor Training:

- Service information on the next generation Green mowers.
- Electrical Circuits: Trouble shooting, circuit tracing, and component testing of all Commercial Equipment.
- Hydraulic system: Testing, Fault identification, Hydraulic flow diagram, Flow and pressure testing and routine maintenance checks required on Hydraulic components.
- Sprayer: Trouble shooting, nozzle selection and calibration.
- Procedure to be followed during updating of soft ware in control modules.

IPI Projects – 2010-2011

IVR SRIPERUMBUDUR CHAMPIONSHIP GOLF COURSE



IPI has been awarded prestigious Sriperumbudur Town ship Project in Sri perumbudur being constructed by IVR Hotels & Resorts. This is a championship Golf course designed by Golf Plan. The installation work started in the month of July 2011. Further we are pleased to inform that, this is the IPI's in house designed golf course irrigation system. Thanks to our Design Team.

PRESTIGE OASIS - BANGALORE



Another prestigious modernised residential villas project with facilities like club house, sport fields and landscaped parks and each villa being surrounded by beautiful landscapes being developed at Rajanukunte, Yelanka, Bangalore by Prestige Group. IPI has been awarded to carry out the installation of Toro Stand alone automatic irrigation system for this project. Presently almost 95% of the pipe installation works are completed and remaining works progress is at its full swing.

CIDCO



IPI has successfully completed the Installation, Testing & Commissioning of Toro Central Computer (version 2.3) Controlled Satellite based Irrigation system at this prestigious golf course. The entire system is running in central mode since 1st week of May 2011. Currently the regular maintenance works being carried out by our team.

KALHAAR BLUES AND GREENS



KBG team has successfully completed the Irrigation system installation works for 14 holes and scheduled for commissioning of Toro's central computer control system soon.

TORO TIMECUTTER



Zero Turn Mowers:

IPI introduces for the first time Toro Zero Turn Mower in India. This is meant for saving time.

The special features of zero turn mower are as follow:

- Allows you to cut your mowing time considerably
- Has unmatched maneuverability for cutting around trees and uneven landscaping
- Is powerful and durable for lasting performance
- Is specially designed for homeowners with exclusive user friendly features

Zero Turn Technology: With zero turn technology, you easily trim close to trees, flower beds, and other objects in your garden.

Clear, Unobstructed View: When you drive a tractor, most of the machine is in front of you partially blocking your view. Because the Time Cutter's engine is in the rear, it's easy to see what is ahead of you.

Easy-to-Use Levers: Two easy-to-use levers replace the hand and foot controls as well as the steering wheel, gas pedal and brake.

Smart Speed™ Control System: Its Smart Speed™ control system takes the mower's time-saving speed and agility and adds greater control. This feature lets you choose different ground speed ranges with the flip of a lever without changing the blade or engine speeds.

It mows large open areas in high speed range and uses the low speed range for controlled maneuvering around trees, gardens and landscaping.

Recycler Cutting System: It Mince grass clippings into fine mulch particles for a healthy, beautiful lawn.

PROFILE OF IPI FINANCE CONSULTANT



M.K.Tiku qualified as Cost Accountant in the year 1975 and as a Company Secretary in the year 1980. He has attended several training programmes including Advanced Financial Management programme from the University of Strathclyde Business School, Glasgow (1989). He has held many senior positions in Government, Public and Private sector and in Industries like, Cement, Textiles and Construction etc., He is currently associated with the Irrigation Products International (P) Ltd as Financial Consultant.

HISTORICAL IMAGE

IPI formed in the year 1993. They become the pioneer to import state of the art turf maintenance equipment and irrigation systems. This recent picture taken at the Coimbatore Golf Club shows the first Turf Maintenance machine imported by IPI and sold to Coimbatore golf club in the year 1994. This machine (**TORO GREENSMATER 1000 imported from USA.**) is still going strong at Coimbatore Golf Club after 17 years of active use. Thanks to the good maintenance by club and after sales service support provided by IPI.



PROFILE OF IPI STAFF

L.Gopalakrishnan, holds Diploma in Mechanical Engineering. He has done specialized course in Aeronautical Engineering from Hal Kanpur and Hal Bangalore. He has served in Indian Air force for 21 years as a Service Engineer. Where he has worked on ROLLS ROYCE ENGINES, used in AVRO HS 748 Aircrafts, GARRETT ENGINE used in DORINER Aircrafts, Art out Engine in Helicopters..

Mr.Gopalakrishnan Joined IPI in Jan 2000 as Sales cum service engineer. He is the trainer imparting training to mechanical and maintenance staff of customers.



NEW ENTRANT IN IPI



R.Ramesh, has joined IPI as Manager Imports and Logistics. He is having vast experience in Exports / Imports / Logistics. He holds a Bachelors of Computer Application. He has also served as Manager Imports in Godrej Group Company, Chennai.



Karunakaran, has joined IPI as Manager Purchase. He holds a Bachelors of Commerce degree. He is having vast experience in the areas like Purchases/ Logistics. He has also served as a Purchase Manager in Kaleeswari Refinery Pvt Ltd

Recent EVENTS



IPI PARTICIPATED IN THE AGRI & HORTI TECH EXPO 2011 AT COIMBATORE

MAINTENANCE TIPS : BY.MR.ANTONYSAMY



Inspecting and Sharpening Rotary Mower Blades

Rotary mowers cut grass by the blade's cutting surface impacting against the grass stems at a high velocity. To assure good quality of cut, the cutting edge of the blade must be kept in a sharp condition.

A dull blade will produce a ragged cut and will require an excessive amount of engine horsepower to rotate the blade through the grass. The most common causes for rotary mowers not giving a good quality of cut are due to dull cutting edges and/or bent blades. Whenever a blade is removed for sharpening:

- The blade must be checked to assure that it is not bent and has the correct attitude in relation to the housing and ground surface.
- The blade must be sharpened correctly.
- The blade balance must be checked each time the blade is sharpened.
- When installing the blade, it is very important that the blade retaining bolt or nut be tightened to the correct torque so it will not loosen during operation

Sharpening Process

Before sharpening the blade, check to make sure it is straight. Lay the blade on a flat surface to check.

When sharpening the blade, grind the top surface only, trying to maintain the angle of the original cutting edge. Do not grind the bottom surface or a chisel shape. Rotary mowers cut grass by the blade's cutting surface impacting against the grass stems at a high velocity. To assure good quality of cut, the cutting edge of the blade must be kept in a sharp condition. A dull blade will produce a ragged cut and will require an excessive amount of engine horsepower to rotate the blade. The lowest portion on the blade that contacts the grass must be the cutting edge or the grass will not be cleanly cut and excessive horsepower will be required.

After the blade has been sharpened, check the balance. This can best be done by using a blade balancer tool. A balanced blade will stay in a horizontal position on the balancer. A blade that is not balanced will settle to the heavy side. If the blade is not balanced, grind some metal off the heavy end of the blade.

Blade Bolt Torque

When installing blades, be sure to tighten the blade retaining bolt to the proper torque. Do not use an air or electric wrench to apply the final torque. To prevent loosening or damaged threads, always use a standard torque wrench to apply the final torque. Check blade retaining bolt torque any time a blade has hit a solid object.

BUY GENUINE SPARE PARTS FROM TORO

Buy always genuine spares parts for various mowers manufactured by Toro from only IPI.

We at IPI will make sure to supply the highest-quality spare parts for your equipment. Each part supplied by us meets highest standards. Use of non genuine parts endangers performance and life of the machine



CORPORATE SOCIAL RESPONSIBILITY

IPI associated with Saraswathi Educational and Cultural trust. – runs the Madras Institute of Hotel Management, Chennai. Recently our institute was selected as the best Institute of Hotel management in the country. Picture Shows Mr Rajeev Gupta, Branch Manager of IPI Noida receiving the Award from Mr Mr.S.K.Sachdeva Managing Director of CSR at New Delhi.



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