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Greetings from Managing Director



It gives me an immense pleasure to launch IPI newsletter on the eve of Republic day of India. On this auspicious occasion, I am doubly happy to share with you that IPI was born on this day 15 years ago. From a humble beginning, IPI has come a long way. At this point I wish to gratefully recall some of our valuable customers and well wishers who put their faith in IPI and became part of its growth.

It was people like Mr. K.Rajagopal, President Coimbatore Golf Club, who purchased our first Toro Greens Mower, which was a Demo

model displayed in the first golf show held in Calcutta.

Mr. Mohan of Sterling Resorts, Greater Noida

Mr. Shekhar James of Master Plan, who introduced us to all their prestigious landscape projects like Titan Industries, Texas Instruments, Ford India etc.

Mr. N Shrinivasan, the then dynamic Golf Captain of Cosmopolitan Golf Club (currently Secretary of BCCI), for being one of our first valued customers for Toro turf machinery.

Mr Gajraj, the then Golf captain of Karnataka Golf Association for similar encouragement.

Mrs. Rekha Dixit ji of Jaypee Greens, Mr. Chandra of DLF, Mr. Atul Kirlosker (Kirlosker group Pune), Mr. A.K. Chowdhuri of Tollygunge Club , Mr. Ashok Kumar of Eagleton Golf Resorts, Mr. K. Lalkaka of Willingdon

Sports Club for believing in us in those early years and giving us most precious opportunities to be a part of some of India's best golf courses.

Last but not the least IPI is immensely grateful to Mr. Richard Walne of TORO, for his support in capacity building of IPI during its infancy.

Today we can proudly say that IPI is No 1 Company for providing one stop solutions to Golf Industry in India. It has earned a reputation for commitment to customers and is known for its integrity, transparency and quality in delivering products and successful execution of projects.

Finally, IPI takes pride in providing value added services and the technical competence to the golf course staff through its on-going training programs.

- **Ravi Garyali.**

Our Collaborators

The Toro Company, U.S.A

- Turf Maintenance Equipment

Tru-Turf, Australia,

- Greens Rollers

Standard Golf, USA

- Golf Accessories

Yamaha Motor Co., USA

- Electric Vehicles

Maruyama Mfg. Co. Inc., Japan

- Hand held power tools

Western Golf Inc., USA

- Golf Accessories

Trojan Battery Company, USA

- Batteries

Redexim Charterhouse, Holland

- Turf Tidy

Folley United, USA

- Grinding Equipment

Turfco Manufacturing Inc., USA

- Top Dressers

GRADEN, Australia

- Scarifyer

Aqua Control, USA

- Lake Aerators

Profile of TORO.



The Toro Company (NYSE: TTC) is a leading worldwide provider of outdoor beautification products, support services and integrated solutions. Since 1914, and built a tradition of excellence around a number of strong brands that serve a customer base that includes golf course superintendents, groundskeepers, sports field managers, landscape and irrigation contractors, fruit and vegetable growers, and

homeowners.

Toro is having 98 distributors in 57 countries, to provide comprehensive solutions to make the job easier and more efficient.

Toro legacy is founded on strong, long term relationships. From golf venues like Pinehurst, site of the 2005 U.S Open, St.Andrews, , Oakland Hills Country club, site of the 2004 Ryder Cup to Walt Disney World Resorts.

The Toro Company leads the way with integrity and purpose.

In fact, 61 of the Top 100 Golf Courses in the world choose Toro Irrigation Products for their courses.



MR.VINCENT PINTO GM RIDING ON TORO'S LATEST FAIRWAY MOWER REELMASTER 5610. AT OXFORD GOLF & COUNTRY CLUB.



TORO MOWER AT CHEPAUK CRICKET STADIUM CHENNAI.



MR.GARY PRICE SENIOR SERVICE MANAGER THE TORO COMPANY, AUSTRALIA CONDUCTING TRAINING AT EAGLETON GOLF COURSE - BANGALORE



IPI SERVICE MANAGER DURING TRAINING SECTION AT OXFORD GOLF AND COUNTRY CLUB – PUNE

OXFORD GOLF & COUNTRY CLUB

PROMOTER : MR.ANIL SEOLEKAR MANAGING DIRECTOR, OXFORD GOLF PROPERTIES - PUNE

Designed by M/s.Pacific Coast Design Company, Australia.

18 Hole Championship Golf Course equipped with Toro Sate-of-the-art fully automatic Toro Sprinkler System supported by Toro Sitepro Central Control and Watertronics vertical turbine pump station.

Complete fleet of latest Toro Turf Machinery

For any details Contact Oxford Golf & Country Club at www.ogcc.in

Profile of YAMAHA

Ever since Yamaha took the golf car market by storm in 1979, and worked hard towards a common goal. To build the most dependable, highest quality golf cars & utility vehicles in the industry while providing superior sales & service support.

And along the way, Yamaha developed quite a fan base.

Yamaha is one of the largest producers of Motor Sports products in the world. Yamaha's product lines have expanded to include boats, unmanned helicopters and industrial robots.

Yamaha is the best at everything it does - designing products and making products.

It provides excellent service to the customers who buy Yamaha products.

That's why Yamaha products are recognized the world over for superior quality in design, technology, craftsmanship, and customer-oriented services



Yamaha YDRE Two Seater



Yamaha - A car fit for Governors

IPI is happy to say that his Excellency the Governor of Tamil Nadu Shri Surjeet Singh Barnala is the proud owner of a Yamaha Golf Car supplied by IPI. He has found it very useful. He takes a round of the large Guindy Forest around Rajbhavan Chennai, every morning and evening in his Golf Car and enjoys beauty of nature, flowers, trees, birds and animals. The Yamaha G22 E or YDRE is highly recommended to Rajbhavan for the use of Excellencies.

**His Excellency Shri Surjeet Singh Barnala
with Managing Director IPI Shri Ravi Garyali**

Distinguished Visits YAMAHA



Mr. Iwaki Takeshi

It has been an auspicious moment for IPI when Mr. Iwaki Takeshi, a Senior Executive from Yamaha Motor Company Ltd, Japan visited our office recently. His visit

was very fruitful as he shared the recent marketing strategies adopted by Yamaha and also trained IPI personnel in the latest marketing techniques for selling Yamaha products. He also updated IPI with new launch of Yamaha products in line. He also visited our existing Golf Courses

IPI in collaboration with YAMAHA participated in Asia Golf Show 2008 held at Hotel Asoka, New Delhi to promote Yamaha Products.



Mr. Iwaki Takeshi – Yamaha with IPI Team

Events

Asia Golf Show 2008

IPI participated in the Asia Golf Show which took place at Hotel Asoka, New Delhi with its Collaborators , The Toro Company and Yamaha to jointly promote the Products. The show was inaugurated by Mr. M.S.Gill, Minister of Sports, Govt. of India. IPI showcased world's No.1 brand of TORO and YAMAHA Products.

The visitors to the Show included High dignitaries, Promoters of leading Golf courses, Golf Superintendents, Senior Managers and Golf Committee members. The participants were very enthusiastic and shown keen interest in our products.



Articles, photographs, events advertisements, announcement pertaining to your Golf Course or sports grounds are welcome to be promoted through our newsletter. Please pass on the material to be published to Mr. Prabhakar – email prabakar@ipi-india.com

The advertisement is free for our clients

Golf Joke



Three guys are out playing eighteen holes. A funeral procession passes by, and one of the men stops, bows his head and makes the sign of the cross. His friends are amazed and say, "Gee, Bob, I didn't know you were so devout." Bob nods his head and says, "Well, she was a good wife."



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