



Content:

Message from
Managing Director

IPI at Curator's Meet

Distinguished Visitor
Visit of Mr. Willis Dane
Visit of Ms. Karla Holmquist

Demonstration at Airport
Authority of India & Apollo
Hospitals

Toro Service Training

IPI Field Show

Profile of Mr. Rangababu
(Irrigation Manager)

Welcome to Ms. Jayalalitha
Farewell to Ms. Shamima Mir

Golf Jokes

Message from Managing Director



2010 is predicted to be the turning point for the development of new Golf projects in India.

Here in IPI, we have been making every effort to re-structure our operations with a view to deliver a comprehensive range of value added quality services to our esteemed customers. Some of the services such as Reel Grinding facilities, Supply of Pre-owned/Re-conditioned Turf machinery, facilitating workshop set-up and imparting Best Management practices, might be of immense value to new and young courses. Our field staff is ever ready to brief you on the details of all new services available to you.

Dear friends,

I am pleased to release the 3rd issue of IPI newsletter. I hope you find the contents useful and of interest to you. As always, we look forward to receiving your feedback and suggestions that can be incorporated in our future issues for the benefit of all our readers.

On behalf of IPI family, I like to thank you all for your continued support and trust in us and we will our best to return your trust.

Warmest regards,

Ravi Garyali.



As we all know the on-going recession did hurt the world economy and India being no exception has had its fair share of downturn especially in the real-estate sectors. However, the good news is that India and China are showing remarkable recoveries as is evident from the significant growth and upturn in our 'Stock and housing market'. The year

“WE PROVIDE
MORE THAN
JUST
EQUIPMENT
WE ENGINEER
SOLUTIONS “



Mr. Richard Walne MD, Toro Australia made a business visit to India and visited Various Cricket Grounds across the country - Saurashtra Cricket Stadium - Rajkot, Hyderabad Cricket Association - Secundrabad, Jaipur Savai Mansingh Cricket Stadium



Ms. Karla Holmquist Business Manager Asia Pacific for TORO made a business visit to India and visited Golf courses such as Eagleton Golf Village, Prestire Golfshire, Karnataka Golf Association & Bangalore Golf club and upcoming projects like Kalhaar Blues & Greens, Ahmadabad & Champion Reel Golf Course, Bangalore. She was accompanied by Mr. Ravi Garyali the Managing Director of IPI.





Distinguished Visitor:

Mr. Willis Dane, President from Aqua Control USA visited IPI gave a visual presentation at IPI to acquaint the IPI staff about the state of art development in aerator technology. The presentation included Lake aerators, Fountains, Etc. He also made a site visit to Oxford Golf and Country Club and

City & Industrial Development Corpn of Maharashtra Ltd, Navi Mumbai where the possibility of installing an aerator is being finalized. Recently, a Lake aerator has been installed by the IPI at Microsoft Hyderabad.



IPI at Curators meet



Curators meet took place on 2.5.2009 at MA.Chidambaram Stadium- Chennai, Tamilnadu. The curators from all over South India were present including Mr. Daljit Singh, BCCI Grounds and Pitch Committee and Mr. Dinesh Menon, Manager Admn., from BCCI. IPI demonstrated all the products like Green Master 3250, Procore aerator 648, Turfco Top Dresser. A special demonstration of TORO Trencher which is very efficient in trenching for laying the pipelines was also held.

IPI FIELD SHOW



IPI annual Field Show was held on 8th of August at Kerala House at East Coast Road. It was attended by leading landscape architects, facility managers of IT Parks and Industrial Complexes & Universities, Golf Course and sports ground official. The field show featured all the latest state of art irrigation and turf maintenance equipment. It also held a demonstration of Yamaha cars which was a great hit with the guests who loved to take a ride in the dainty battery operated cars. The evening ended with much celebrations, fellowship and feasting.

TORO SERVICE TRAINING



IPI arranged with TORO, the expert visit of Mr Gary Price the field Engineer –(Sales and Service Engineer TORO Australia) Mr. Price has over thirty years of experience In Golf industry He conducted a series of service training workshops of TORO Commercial Products for the golf course and sports ground technicians, at three key locations in Bangalore, Pune and Delhi. The training was held at Karnataka Golf Association, Oxford Golf and Country Club and Jaypee Greens Greater Noida. More than 100 technicians attended the training programme. The training was aimed at capacity building of the technicians in maintaining the equipment for optimal use



Innovative Enhancements to Procore Aerators:

By Mr. Antonysamy – General Manager - IPI



Aeration is essential for providing healthy turf and a great looking course. However it is a time consuming and labour intensive activity. Procore Aerator series is the most innovative Aerator in the Industry Today. Its wheels forward design eliminates the most common problem with greens Aerators such as crushed cores and damaged holes In order to successfully meet all aeration needs while saving time and effort, TORO has introduced two new innovative enhancements to this extensive aeration equipment such as:

QUICK CHANGE TINE HEADS :

Spend More Time Aerating and Less Time Changing Tines

Versatile: The innovative ‘Quick Change Tine Heads’ is very versatile and helps in changing tine applications quickly and avoids the hassle of difficult installation and removal of tines

Productive: Exclusive Taper – Lock installation uses one simple tool to replace tines with no nuts, bolts or wrenches that are easy to drop or misplace

Efficient : During maintenance a complete set of tines can be replaced quickly, reducing the set up time up to 75%. Even during aeration, worn or damaged tines can easily be removed and replaced in the field itself, thus significantly reducing down time and Improving the overall quality of aeration.

TORO TITAN SPLIT TINES :

To provide the superior performance and productivity needed to keep your golf course looking green and pristine, the patent – pending design of the Toro Titan Split tine features a unique core- splitting technology that simultaneously splits the core as it is pulled, breaking the core into smaller pieces.

The smaller, partial cores created by the Split Tine are much easier to manage and will require significantly less time to dry which means allowing you to complete the aeration process sooner and getting your turf back into play.

When processing is not an option, the partial cores will naturally decompose with ease and disappear into the turf canopy.

The Split tine is designed to be more durable and longer – lasting to help make your job easier. The unique Titan manufacturing process allows for a thinner wall tine for maximum core pulling and superior hole quality. For more information contact: antony@ipi-india.com



Profile of Mr.V.Rangababu - Project Manager (Irrigation)

Mr.Ranga Babu Holds a Diploma in Mechanical Engineering and A.M.I.E from Institute of Engineers India. He is an expert in pipe Design & drafting. Since 2002 he worked in Malaysia and gained vast knowledge on Designing of Irrigation systems. He worked with IRRQUIP SUPPLY SDN BHD which specialized in Designing & executing Golf Courses, sports grounds, Landscape & Commercial Irrigation systems and Coal Dust Suppression systems. He was trained by Mr.Chew Sze Chun, the founder and managing Director and Mr. Tee Song, the Director of the company on successful completion of 6 years of design & Installation of Irrigation Systems

consisting of computer driven hydraulic analysis for designing pump stations, piping distribution networks and Irrigation equipment at Malaysia. He returned to India to Join IPI in 2008 at IPI he was trained at Australia about TORO Central Control Systems and Site Pro Software operating system. He is responsible for Design, Installation, contracts of the Irrigation Division. He has successfully completed Oxford Golf and Country Club project. Currently he is involved with Prestige Golf Shire Project, Rural Development Trust Cricket Ground and CIDCO, Kharghar Championship Golf course.



Welcome Ms.Jayalalitha

IPI is welcoming MS Jayalalitha who has joined as Commercial Officer recently. She holds a bachelors degree in Science and has twenty years vast experience in sales and Public Relations. She would be contacting potential customers and arranging corporate presentations and product demonstrations. She would be liaising with the account departments of the clients. The clients can contact her for any commercial and accounts related enquires.



A demo was held at Apollo Hospitals at Tynampet for displaying the utility of battery operated, pollution free Yamaha cars in a hospital facility. These cars can be utilized for carrying the chronic patients and elderly to various service delivery points within the hospital.



IPI gave a Demonstration of Yamaha Golf Car to Chennai Airport Authority Office in presence of Mr. Natarajan, Director AAI, Chennai. The advantages of using Battery operated, pollution free, Yamaha cars at airport was explained. These cars can be used within the airport to transport elderly, physically challenged, mothers with small children. They are ideally suited for the VIP visits and inspections. These can also be used by airport security personnel and airport authority officers to have a quick check on entire airport.

Farewell Ms.Shamima Mir

Shamima Mir who joined IPI on.... 2007. Has left for her native place Srinagar, Kashmir. A branch Manager at Chennai, she made immense contribution to the company by her excellent rapport with the clients. She was a mother hen to the IPI staff and she would be always remembered at IPI with fond memories. IPI wishes her good luck and happy life.



WHERE GOLFERS COME FROM



Articles, photographs, events advertisements, announcement pertaining to your Golf Course or sports grounds are welcome to be promoted through our newsletter. Please pass on the material to be published to **Mr.Prabakaran** email : prabakar@ipi-india.com

The advertisement is free for our clients



Hon. Editor - Mrs.C.K.Gariyali
Irrigation Products International Pvt Ltd

4/112 East Coast Road, Neelankarai, Chennai 600041
Ph no.044-24494387 / 389, Fax no.044-24494388
Email: ipi@md5.vsnl.net.in, sales@ipi-india.com Website: ipi-india.com