



Newsletter

Jan-Mar 2017



Irrigation Products International
Your Total Solution Provider

www.ipi-india.com / www.golfcart.net.in

MANAGING DIRECTOR



My Dear Friends,

I take this moment to pass on my warm regards to you and your families and wish you all a very happy and successful new financial year 2017.

As we say goodbye to the financial year 2016-2017, I would like to share

with you the IPI story for the last quarter of the financial year. At IPI, we regard you as part of our family as we have attained bountiful growth as well as weathered many a storms together. This has been a testing period with the effects of demonitisation, Cyclone Varda and other events that affected our business. However, we battled hard along with you believing all the time that business has to go on and we will beat these odds together.

I would like to take a few moments to share with you our big wins for the last quarter and I invite you to go through our Newsletter and see how you have helped us to serve you better.

Once again, thank you for choosing IPI as your TOTAL SOLUTION PROVIDER and for being a part of our wonderful journey.

Yours sincerely,

Ravi Garyali

Managing Director

TORO HITS A GOAL IN GOA



Toro and IPI are proud to announce their partnership with the Sports Authority of Goa. A fleet of new Toro state of the art equipment will prepare the Fatorda Stadium, officially known as the Jawarharlal Nehru Stadium for the U-17 FIFA Foot Ball world cup which will be held in October 2017.

The stadium is situated in Margao, Goa and the venue has been used to host both international football as well as cricket matches. It is Goa's only international stadium and has a seating capacity of 19,000 people. The stadium is currently the home of FC Goa and the Churchill Brothers.

Toro and IPI are honoured to be supporting Sports across the world and are working on developing the best turf conditions for a successful FIFA World Cup.

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YAMAHA AT

RAMADA HOTEL IN CARAVELA BEACH RESORT GOA



KHARGHAR VALLEY GOLF COURSE IN NAVY MUMBAI





Mr Higuchi Minoru of Yamaha Motor Powered Products Co, Japan, visited India in December 2016 to conduct Advanced Maintenance Training on Yamaha golf car. The training programme was conducted not just for IPI service technicians, but also for maintenance staff of our customers.

The training programmes was very well received by Yamaha's clients and form part of Yamaha and IPI's after sales support and commitment to customer satisfaction.

YAMAHA PARTNERS WITH BENGAL TIGERS



The new year 2017 witnessed great wins for Yamaha in the Eastern block of our country. Yamaha golf cars now transport golfers in some of India's foremost and oldest golf courses, **The Royal Calcutta Golf Club** and **Tollygunge Club**. The brand new fleet of cruise model golf car

proudly offers comfortable and stylish transfer to golfers in the clubs.

IPI and Yamaha take pride in our association with these prestigious clubs in Eastern India.

YAMAHA TAKES PRESIDENCE IN MUMBAI



Yamaha golf cars have also struck a brilliant partnership with Mumbai's most prestigious golfing destinations, the **Bombay Presidency Golf Club** and **Willingdon Sports Club**. The Yamaha cruise model cars can now be seen chauffeuring golfers around these beautiful golf courses.

IPI and Yamaha are very proud to be associated with the Bombay Presidency golf club as well as Willingdon Sports Club and look forward to a long standing partnership with the clubs in the years to come.

ADVANCED TORO TRAINING FOR IPI SERVICE ENGINEERS



Mr Todd Murphy and Mr Steven Timms, Technical Trainers of The Toro Company, Australia visited India in March 2017 to deliver Advanced training and Certification in Reel mower cutting unit module. The intensive training programme focused on Reel technology and Cutting unit maintenance. We feel proud about the skill and knowledge development of our service engineers.

IPI looks forward to many more great learning opportunities which will help us serve our customers better.

TORO TEAM WORK



Billy Secord at IPI - Chennai and Bangalore

Global Manager, Distributor Operations Development worked with the IPI key managers to develop the best team in India. Mr. Secord conducted a special team building activity

for IPI staff to improve the efficiency and effectiveness of our service to our customers. Mr Secord also visited some of the prestigious Golf courses in Chennai and Bangalore (with Toro Equipment/Toro Irrigation) as part of his visit.

SAD FAREWELL TO MR M.K.TIKU



IPI lost one of its biggest pillars of support and its Financial Controller, **Mr M.K.Tiku** on the early morning of 1st April 2017, within hours of closing the previous final year on a high note.

Mr M.K.Tiku was instrumental in building the company into a financially sound organization able to offer its customers exemplary commercial terms and support.

The loss of Mr M.K.Tiku is indeed very great as he was not just a manager but also a mentor and father figure for all in the company. IPI is determined to uphold the values he left us with and continue to provide the support and services to our customers based on the foundation he laid for our company.

THE LOSS OF CAPT. B.L.K.REDDY

Hyderabad Golf Association and the Indian Golf industry lost one of its greatest stalwarts and visionary

He served Hyderabad Golf Association through his diligent management and drive to grow the club, he fought public opposition and legal issues to establish the club as an 18 hole course in 2014, fully equipped with a club house and other facilities.

CAPT. B.L.K.Reddy was one of the great driving forces in developing golf in South India and IPI salutes him for his undying contribution to this industry.



IPI SOCIAL ACTIVITY AT SMILES GARDEN



TORO AT GOLF INDUSTRY SHOW 2017- ORLANDO





WEDDING BELLS AT IPI

The new year 2017 saw the coming together of two of the golf industries most recognized personalities. **Mr Ravi Garyali**, MD of Irrigation Products international Pvt Ltd (IPI) the oldest distributor of Toro irrigation and equipment in India, married his lovely Italian partner **Ms Vita Zinna** in a simple ceremony with family in their hometown of Chennai.

Ravi Garyali is well known in golf circles as IPI has been a **'Total Solutions**

Provider' for irrigation, equipment and golf transportation for over 25 years. Vita Zinna joined IPI in 2012 and her focus on quality, customer service, marketing and professionalism has seen the company grow to unbelievable heights since she joined. The combined effort of both Ravi and Vita has led to IPI receiving the **Partner in Excellence Award** from the Toro company for the years 2013 & 2015 whilst also establishing a sizable market share for Yamaha golf cars in India.

The wedding of these two people is

not just a marriage of hearts but also forms a concrete foundation for IPI in continuing and improving its service to the golf sector.

We wish Mr and Mrs Garyali a very happy married life.



HON. EDITOR - Dr.C.K.GARIYALI

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