



Newsletter

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Irrigation Products International
Your Total Solution Provider

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Dear Friends,

I greet you at the start of our festive season where we celebrate good triumphant over evil and Light over darkness. It is with a renewed dedication and focus that I pen these words. IPI has spent the past months looking at how we can concentrate on what really matters. Yet again, we have made the same discovery - that it is an unwavering commitment to quality service and the unquestionable desire to meet our customers' needs while surpassing their expectations. **This is where we started and where we will remain.**

We are grateful for the opportunities to serve you and work alongside you in your areas of expertise doing what we can to facilitate excellence in your golf grounds, sport fields, landscape and where else you need! We are grateful that you have given us your trust and we do not take that lightly. What IPI has done in the past months, what partnership we have forged, what investments we have made whether in new ventures or staff training, it is always with one goal - **to help you be the best you can be!**

I invite you as a member of our IPI family to review our accomplishments and successes in these pages and know that we are in this together growing a more efficient, greener India!

It is with a united and sincere heart that IPI extends the warmest wishes to you and your loved ones this Season of Light.

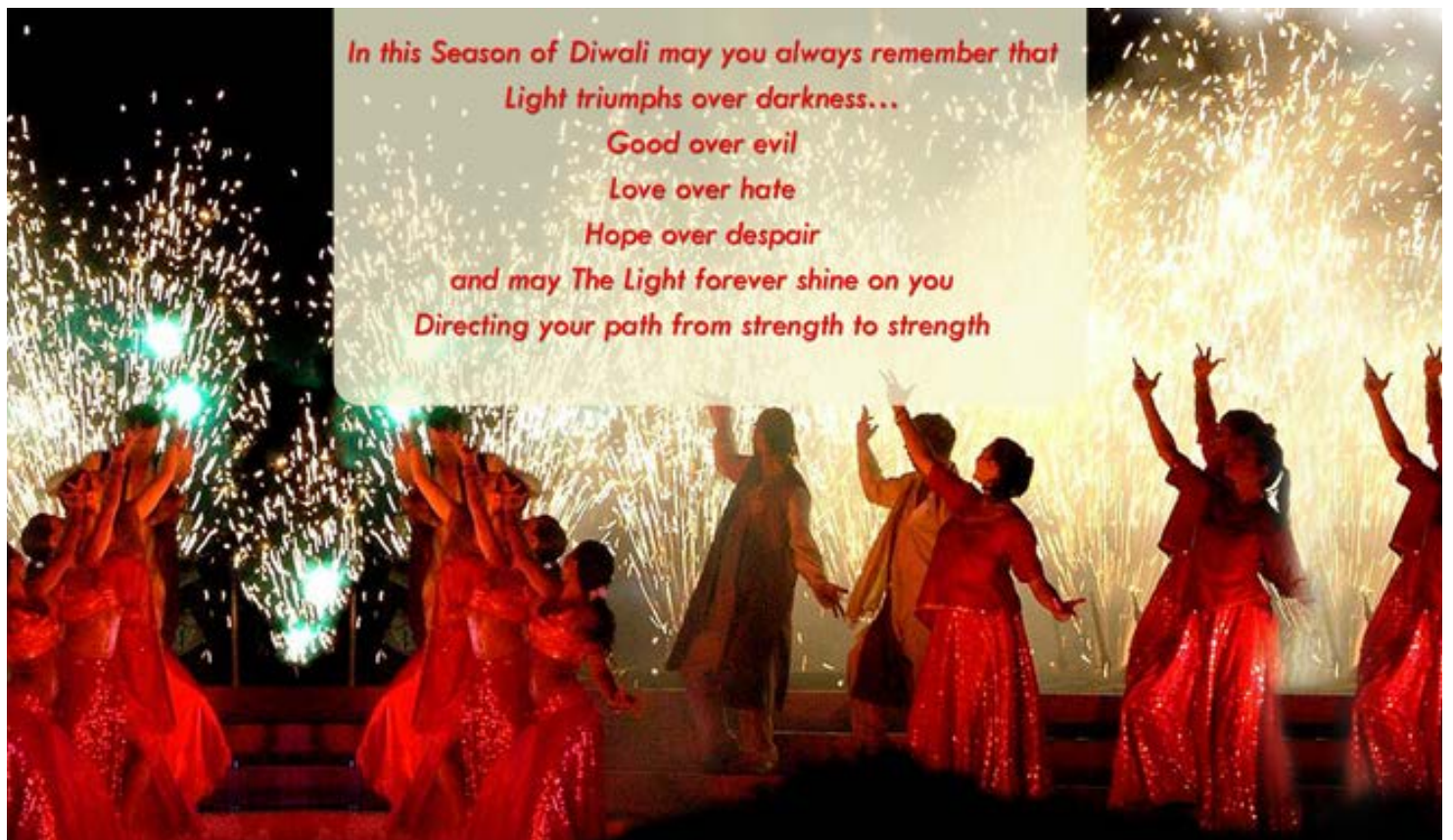
Happy Diwali

Yours sincerely,

Ravi Garyali

Managing Director

MD's Message



IPI at the India Golf Expo 2017



Golf Expo 2017 was held at DLF City, Gurgaon, from April 20-21. The winning collaboration between TORO Company, YAMAHA and IPI successfully showcased the world's No.1 brands in golf - TORO and YAMAHA!

At the booths IPI hosted Dignitaries, Promoters, Golf Superintendents, Senior Managers and Golf Committee members of leading Courses. IPI garnered a very enthusiastic response and generated keen interest in our products from all who visited the booths.

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Karnataka Golf Association acquire New Toro Fleet



KGA, one of the leading championship golf courses in India, hosted the major Asian Cup tournament in August 2017. Kudos to the KGA Management Committee, and the maintenance team led by the Course Chairman Mr. Suresh Jois who worked tirelessly in bringing up the Course to a very high tournament standard. The newly acquired fleet of TORO equipment was used extensively to get the job done!

We thank KGA for their continuing patronage by retaining IPI - Toro as their preferred turf maintenance equipment supplier and service provider.



IPI at AGRI INTEX 2017

It was a great success to be part of such interesting exhibition in Codissia. Our stall has been honoured by the presence of our estimated clients, testimonials of our commitment in meeting their requirements in time, following our dealers up with prompt answers to their questions and securing an efficient after sales support through all our service network. Briggs & Stratton and IPI, authorized distributor in India, celebrated their successful alliance since 2015.

Mr. Prabakar leads the team towards a common goal: IPI, your total solution provider!



Yamaha fleet inaugurated at DLF Golf and Country Club



Yamaha Golf Car count is on the rise at DGC!

The Delhi Golf Club, comprising of the 18-hole Lodhi Course and 9-hole Peacock Course has increased its golf car fleet to 45 by choosing once again the standard of excellence - Yamaha and IPI!

We thank DGC for the continued patronage!



Chhattisgarh State Cricket Sangh acquire New Toro Fleet



Recently Chhattisgarh State Cricket Sangh acquired a new fleet of TORO turf maintenance equipment to be able to maintain all their cricket grounds.

IPI service team commissioned the fleet and conducted training to its ground maintenance team. The handing over of the equipment was done in traditional form with pooja ceremony offering our best wishes to Indian cricket team for its domination of world cricket.



IPI-OMARV Grass Cutters & Collectors to maintain Airfield at Bengaluru International Airport

IPI recently partnered with the equipment manufacturer OMARV. Originally a small family run agricultural machinery company from Italy, started in 1963, OMARV now supplies special purpose machines integrated with high volume collection system. For cutting tall and wild grasses surrounding Airfields and Aprons as per DGCA regulations. IPI, the entrusted service provider to Bengaluru International Airport (BIAL) has been awarded the contract to supply and maintain OMARV equipment and Toro mowers.



BCCI Curators Workshop at Karnataka State Cricket Association - Bangalore



IPI specialists were invited by BCCI to participate in this program and make a presentation on “Essential Cultural Practices for Outfield maintenance and Best Practices on Equipment Operation and Maintenance”. A practical demo was conducted by IPI team to showcase Toro Ground maintenance equipment like Toro Greensmaster 3250D Triplex Mower for outfield, Toro Greensmaster 1000 Walk Behind Mowers for Pitch, Toro Procure 648 Aerator, Turfco Top Dresser and Graden Verticutter and Kuranda “Whale” Super Sopper during the workshop.

The New Workshop facility at KGA - Toro Training Program



Our congratulations to KGA for completing the work on a new 8000 sq. feet workshop facility with solar power generation system that will set the benchmark for “Best Practices” for preventive maintenance. The workshop will be fitted with the latest tools and fixtures in line with international standards.

IPI - TORO conducted an Operation & Maintenance Training on TORO Turf maintenance Equipment and sharing of knowledge on workshop setup on 21st September 2017.

Mr Steven Timms, Technical Specialist from Toro Australia who conducted the training was very impressed with each participants keen participation in the Training and field Test. Also, he was very much appreciative on the progress KGA made on the Maintenance shed facility and conveyed his willingness to share his expertise as and when required so as to bring KGA maintenance facility to International standard.





Please KARMA Again!

As we drove onto the property the serenity of the surroundings promised to swallow up all the smog, congestion and pollution of the Gurgaon that we had left behind, not to mention the stresses of the week. Friday evening, it seemed was the perfect evening to visit **Karma Lakelands**. But now thinking back I am not sure there is ever a bad time to visit that outstanding property. By the end of the night, my only regret was that I had not packed an overnight bag.

The hospitality and warmth exuded by our host Mr. Khurana and his family - his daughter Aashna and soon to be son-in-law, Bhisham - were mirrored

by the guards at the gate and staff at the Karma Klub. It was the perfect complement to the setting. There is a sophistication to the set up at Karma Golf club - the tastefully appointed art, sculptures and accessories that adorn the spacious, breezy foyer and dining areas - yet it felt like home without the stuffiness one usually finds at golf clubs and resorts. This is an atmosphere Ashwani has deliberately cultivated by choosing not to stipulate a dress code for golfers and by encouraging non-golfing friends and family to accompany the players on the course. From foursome to wholesome, one can say.

Meeting Ashwani Khurana was truly a delight. Truly. He was bubbling over with the good news of all his accomplishments and all that Providence had bestowed on him. By accomplishments I don't mean acquisitions and brokerage deals, take overs and buy outs but by the gifts he has given back to the environment. He honours creation and its Creator and it shows. He has graciously lived his adult life doing his best to desperately make amends for the damage civilization and progress has done to the planet and in particular the NCR.



He is driven by an “inner passion to do the right green practices and be earth friendly”. He regaled me with stories of the trees he planted, 100000 and counting; his decision to disallow night golf due to the impact the bright lights would have on the birds, bees and butterflies, regardless of the bottom line; and even the use of bunkers to camouflage their ground maintenance equipment. He discovered that mixing sewage with green waste from the golf course precipitates the composting process and results in an odorless, fertile cocktail, a sample of which he proudly carts around in his golf bag hoping to start a conversation that will bring change. His partnership with the surrounding apartment buildings to collect and remove the sewage, for the past three months, reduces the risk of irresponsible waste handling by contractors and increases his access to the essential ingredient of this cocktail. The results of his efforts show. His velvety greens were impeccable, largely due to this tonic, no doubt. And as we drove around the course on the **Yamaha electric golf car**,



I was taken by the beauty of the landscape, which was only surpassed by the birds and wildlife that abides there. Karma Lakelands harvests rainwater and then puts it back into the water table. Ashwani’s rationale is they use what they need so why not put back? Throughout the property you see large grated areas like oversized manholes where the rainwater flows.

Bee Farming:

They raise bees from which Karma Honey is derived. Money from the sale of the honey goes to help the children at the Karma Daycare. The honey is also used to sweeten the refreshing, signature drink, “Karma Kocktail” made from oranges grown on the property. On his home property in South Delhi, Ashwani uses biogas, the methane released from his cattle dung, to fuel the cooking at his staff campus. Solar power is also a big contributor to the energy and the grid at Karma Lakelands.



“Guards will respond without Horn”

The devotion to the environment is almost monastic. Horns are discouraged as is smoking and chewing of pan masala by workers so the property is not only serene but kept clean from butts and empty sachets. Mr. Khurana is developing a community based on the principles he embodied from his youth. His “green gospel” is a valid one and one that seems to have well, pardon the pun, borne fruit in his life and the generation following him, if Karma Lakelands is anything to go by.

I had read that Ashwani’s father sold lottery tickets for a living as did Ashwani, years later. And as the sun set on a particularly lovely evening on that particularly, beautiful property, I could not help but wonder if Ashwani had somehow managed to win the lottery of all lotteries in life. Surrounded by his family, his life’s work in Karma Lakelands and living out his passion, the pursuit of green practices and golf, it certainly looks that way.

Note: Karma Lakelands is located in Sector 80, Gurgaon and Karma Klub is now actively receiving applications for membership. Please check out their website karmalakelands.com. Karma Klub golfers are transported by a fleet of Yamaha Electric Golf cars.

IPI wins contract for operation and maintenance of KVGCC – CIDCO

IPI has been associated with this project in Kharghar Valley – Navi Mumbai right from its construction stage. IPI was entrusted with the contract for supply and installation of Toro Central controlled Satellite based Automatic Irrigation System and also for supply of Turf Maintenance Equipment and Yamaha Golf Cars. IPI has successfully completed the installation of the Irrigation System and supplied the maintenance equipment and golf cars. Eversince, IPI has been operating and maintaining Irrigation System, Maintenance Equipment and Golf course maintenance on year to year contract basis. Now IPI has been awarded with the contract for 3 years for the entire operation of the golf course including Golf Operations, Golf Academy and Golf course maintenance. IPI is proud to be associated with this Kharghar Valley Golf Course under the administration of CIDCO.



“Learn Golf” –IPI sponsors Junior Golf (Intro) at Kharghar Valley Golf Course



Golf is more than a sport. It is a life-style activity which brings people of all walks of life together. It infuses players with loads of oxygen and most of all it generates bonhomie and good nature among fellow players. Being a mental game, it promotes self-confidence while strengthening the inner being. No two golf courses are the same but one thing is common among all golf courses - Mother Nature in all her glory. After a game of golf, players are cheerful and rejuvenated.

Cidco has done a great job in making the first Public Course in Mumbai, in fact second in India after DDA's in Delhi. Kharghar Valley Golf Course (KVGC) boasts of breathtakingly picturesque settings, nestled in hills, water bodies and verdant terrain, it promises a great challenge to Amateur and Professional players alike.

IPI, in addition to maintaining the course from its inception in pristine condition, has now also been entrusted with the task of running golf operations at KVGC with an underlying aim to promote golf amongst the youth of Mumbai. So what better opportunity than to tap the youngsters during the summer holidays?!

We have more than twenty children from age 12 to 18 enrolled with us and they will be provided free intro cum basic learning session. It's the vision of Cidco and IPI to make KVGC a destination course with the best learning, playing and clubhouse facilities and amenities. It's our appeal to parents and school faculties to encourage children to take up golf alongside other sport disciplines.

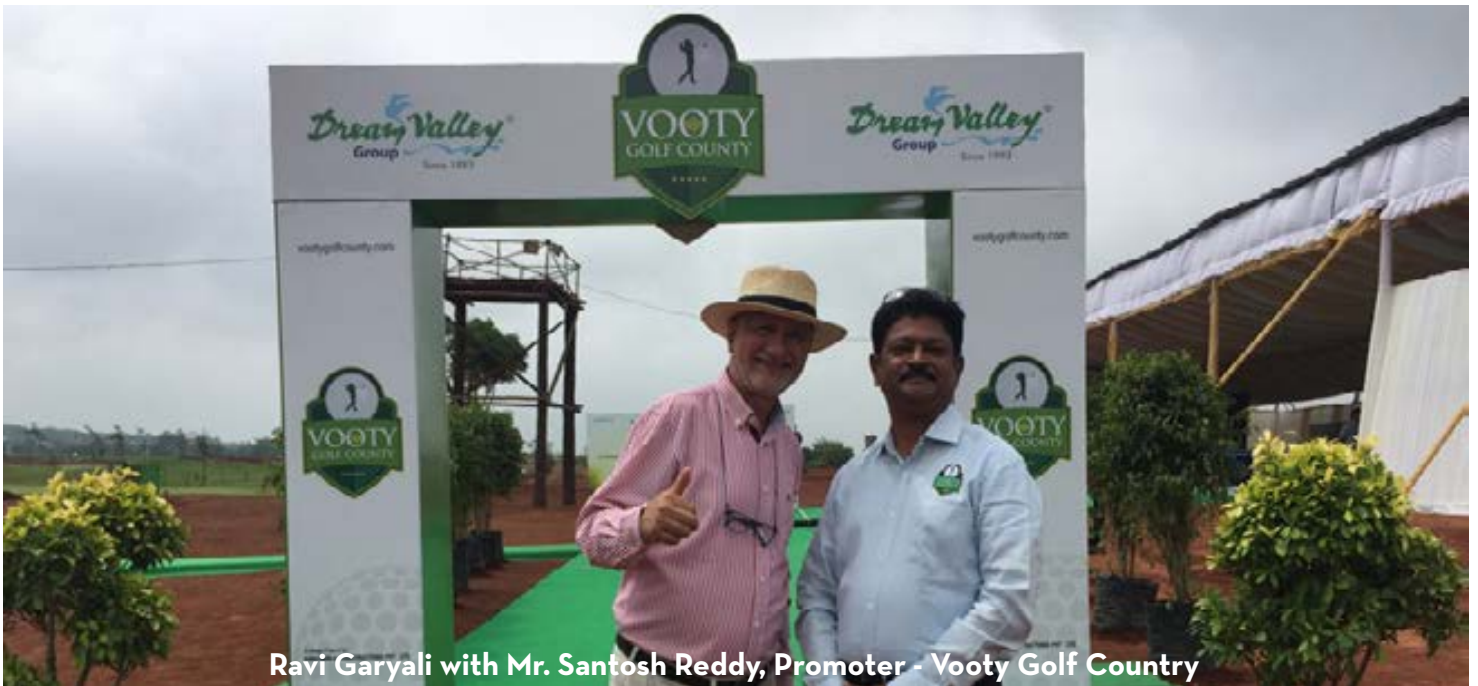
Our motto is: Learn - Play - Master Golf with IPI Pros



Making of Vooty - September 2016 ...



The soft launch of first 9 holes- September 2017



Onam celebrations at IPI



Ayudha pooja celebrations at IPI



Corporate Social Responsibility

“A new tree for a new born child”

From Chennai, you reach ‘Sadhana School’ at Kelambakkam, after driving for 45 minutes along a road lined with coconut trees which touch the skies and the back - waters which reflect the sunlight. ‘Sadhana School’ is the rural extension of Clark School for the deaf and mentally retarded children. Here the orphans and poorest amongst the poor children with disabilities have been living in a dilapidated building. When IPI visited the school there was a total lack of facilities and comfort for children.



Since then IPI has adopted the school and carried out major repairs as well as renovated the building. The school has been renamed as the ‘Garden of Smiles’. Now more than 20 children are living at ‘Garden of Smiles’ cared for by four teachers on 24 hours basis. Thankfully, now the Deaf children at ‘Garden of Smiles’ do not have to bear the leaking roofs. They can eat in newly renovated dinning-hall, the food cooked in the repaired in-door kitchen. They can safely play in-door on the newly laid tiled floors, in a refreshed, neat and clean ambiance. They can enjoy the view from blue painted windows, protected with glass and grills. They can read under the new lights and sleep comfortably under the new fans.

In the coming year IPI proposes to provide outdoor play equipment for the children. IPI is also aiming to impart international sign language to Deaf children which is not being taught at the moment. It is actively looking for volunteers to join them in this venture. We at IPI are honored to invite Clients and Friends to visit our ‘Garden of Smiles’ and spend a day with our adopted children, loving them, playing with them and admiring their art work.

We welcome any newly born baby planting a tree! we hope to increase the number of trees and the smiles too!

Vasanth Utsav 2017:

The annual twelve days cultural festival Vasanth Utsav was conducted at Sri Kapaleeswarar Temple, Mylapore, Chennai by IPI in collaboration with Saraswathi Educational Cultural and Charitable trust. Many leading dancers performed during the festival. The star attraction was the kathak dance performed by disciples of Guru Jigyasa Giri, Devaniya school of Kathak. Five senior vedic scholars were honored with the title of “Bharata Kala Rakshini”, “Saiva Siddhanta Mani”, “Bharata Kala Rakshaka” and “Veda Shastra Praveena”.



Mowers Operating Tips For Better, Healthier Greens

Proper greens maintenance doesn't leave much margin for error as any mowing defects on the greens will be more obvious and more critical. Toro mowers are user friendly and easier to handle to ensure smooth and consistent cuts. Ergonomic design puts all controls within the operators easy, natural reach for more responsiveness.

Lowering or Lifting Toro mower cutting units require less effort, which helps guard against over-mowing or making unwanted cuts in fringe areas. However, an mower is only as good as its operator. Operator plays an important role in proper green maintenance. So, always follow these helpful guidelines to keep your greens looking at their best all the times.

- ✦ First, we strongly recommend that all the operators read and understand the instructions and guidelines given in the operator's manual and also watch the operator demonstration videos.
- ✦ It is also a good idea to practice in operating the mowers off the greens before mowing an actual green.
- ✦ All new operators to get proper training from an experienced operator/trainer. This will help the new operators to acquire skills and confidence with the machine as well as gain discipline and learn the tricks of greens mowing.
- ✦ Some of the common - sense hints while using any mower, Wear Safety glasses, Wear Substantial shoes (no sandals or slippers). Don't wear loose clothing or Jewellery that could get caught between moving parts.
- ✦ Put all drives and controls in neutral and engage the parking brake before starting the engine. Start the engine only from the Operator's position.
- ✦ Be sure the mower is carefully adjusted and is set evenly on both sides of the reels.
- ✦ While mowing watch for irregular objects on greens such as a twig or old ball marker etc. Visually inspect the green and remove any piece of debris. If something gets caught in the reel, it could make an ugly uncut line throughout the green surface.
- ✦ Be alert for any leaks in hydraulic hoses. Leaking fluid can leave streaks on the green and even burn the grass and will lead to costly repair and maintenance.
- ✦ Avoid circular mowing or turning on the greens which may cause tearing of turf. Greens should be mowed in a straight line back and forth pattern.
- ✦ To help you in maintaining straight lines, Look ahead on something in the distance and aim for it, or follow an imaginary sight line 6 to 10 feet in front of you at the edge of the uncut grass. Keep overlaps minimum and consistent.
- ✦ Take your time and mow at a normal walking pace Rushing the job often produces an uneven or inferior cut. Use extra caution on elevated greens and slopes to prevent rolling the equipment over.
- ✦ When transporting the mower from green to green, be careful not to hit the bed knife as it may cause disturb the setting and adjustment and the mower will leave streaks. When transporting Walk Greens mowers from Green to Green, use the transport wheels, and keep away from unusual rough or uneven surface in transit.
- ✦ Maintain good communication with your technicians. If you feel something is not functioning correctly on a machine, bring it to their attention right away and have it checked and corrected.

Toro mowers are exceptionally nimble, efficient and user friendly. But they require the right human touch. When handled by a trained operator, they will turn the greens into mowed works of art.



Download Brochure



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